



Date April 22, 2026

Cynthia Smolens
Senior Procurement Specialist
AHCCCS
1501 N. 18th Avenue
Phoenix, AZ 85007
procurement@azahcccs.gov

RE: Response to Request for Best and Final Offer (BAFO) for Task Order #YH26-0071, FFY 2025 Hospital Enhanced Access Leading to Health Improvements Initiative (HEALTHII) Performance Measure Calculations and Reporting

Dear Ms. Smolens:

Health Services Advisory Group, Inc. (HSAG) is pleased to submit this best and final offer (BAFO) regarding the above mentioned Task Order under the Statewide Healthcare and Employee Benefit Consulting Contract, statewide solicitation BPM005207.

HSAG provides its revised Pricing Proposal in the table below:

Task	Pricing
Total Price for Required Tasks listed in Section 5 and Deliverables in Section 8	\$326,207.00
Optional Task - Performance Measure Evaluation (Section 6.1)	\$18,407.00
Optional Task - Performance Measure Calculation for Additional Measures (Section 6.2)*	\$42,387.00
Total Price for Optional Tasks listed in Section 6*	\$60,794.00

**Optional Task (Section 6.2) is reflective of the cost per additional measure added. As such, the Total Price for Optional Tasks listed in Section 6 is also reflective of one measure. The Total Price for Optional Tasks listed in Section 6 would increase if additional measures are required by AHCCCS.*

I am the company representative authorized to bind the organization and the contact person responsible for response to this Task Order. Please do not hesitate to contact me if you have any questions or require clarification. I can be reached at 602.801.6701 or mdalton@hsag.com.

Sincerely,

A handwritten signature in blue ink that reads "Mary Ellen Dalton". The signature is written in a cursive, flowing style.

Mary Ellen Dalton, PhD, MBA, RN
President and Chief Executive Officer